



<b>Real Estate English</b>	
Course number	9021 (International Real Estate Management)
Remarks	<b>Not open to English native speakers; not open to students enrolled at a university in an English-speaking country (e.g. US, UK, Australia).</b>
Lecturer	Frau Jovy
ECTS	5
Number of semester hours	4
Type	Compulsory Module
Duration	1 Term
Conditions for admission to the examination	Oral presentation (pass)
Type of exam	Written Exam (120 min)
Learning outcomes	<p>Following completion of this module the student will be able to demonstrate that they can:</p> <ul style="list-style-type: none"> <li>• Be familiar with and actively use professional real estate terminology</li> <li>• Communicate effectively in every-day business situations using appropriate and accurate real estate terminology</li> <li>• Understand and evaluate authentic texts and documents</li> <li>• Articulate an awareness of market conditions within the disciplinary field</li> <li>• Ability to outline and explain key location and property characteristics in the commercial and residential context</li> </ul>
Content	<p>The four basic language skills (listening, reading, writing and speaking) are applied to real estate management in the following areas:</p> <ul style="list-style-type: none"> <li>• Describing properties (terms and definitions, different asset types – physical and investment characteristics)</li> <li>• Real estate professions</li> <li>• International real estate markets</li> <li>• Acquisitions &amp; sales</li> <li>• Letting and lease contracts</li> <li>• Land law and the planning process</li> <li>• Financing property</li> <li>• Managing property</li> <li>• Corporate real estate management</li> </ul>
Bibliography	<p>Introduction: Peter Altmann/Alice Jovy. English for Real Estate. Cornelsen. 2008. (inkl. Audiodatei)</p> <p>Course: Focusing on Real Estate (Bd. 2) Englisch für die Immobilienwirtschaft. Hammonia Verlag. 2009</p> <p>Tutorial notes with additional teaching material / V-Drive</p>
Forms of instruction	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Practice</li> <li>• Task based learning</li> </ul>
Workload	150h
Language of instruction	English
Availability	Summer Term